



FEDERATION OF INTERNATIONAL
LACROSSE

**CULTURE SEMINAR
JULY 2010**



FEDERATION OF INTERNATIONAL
LACROSSE

**THE
CULTURE OF
GIVING**



FEDERATION OF INTERNATIONAL
LACROSSE

A PERSON MUST BE
ASKED TO **GIVE**
TO A CAUSE THEY
BELIEVE IN

IF you never ask for a gift

You are not going to receive one.

We all share the dream !!!!!

- ✓ Lacrosse players, officials, coaches and fans have great PASSION for the game
- ✓ Lacrosse grows globally and is played in every country
- ✓ Lacrosse becomes an Olympic Sport



CULTURE OF GIVING

In many cultures, people are asked to donate to charities, hospitals, medical research, and disasters.

When did you last donate?

How much?



CULTURE OF GIVING

In the U.S., the culture has developed to give back to those organizations, schools and colleges whom have helped you grow, mature and prosper.



FEDERATION OF INTERNATIONAL
LACROSSE

TOM HAYES

**DEVELOPMENT COMMITTEE CHAIR
FORMER COACH AND FUND RAISER
RUTGERS UNIVERSITY**

MODELS OF GIVING

To raise \$100, you can ask for-

- 1 person giving \$100 – unlikely
- 2 people giving \$50 – possible
- 10 people giving \$10 – likely
- 100 people giving \$1 – very likely

FIL LACROSSE FUND – DEVELOPING THE OLYMPIC DREAM

FIL Board has recommended the establishment of the FIL Lacrosse Fund.

The Board will transfer \$20,000 - \$25,000 to establish a new FIL Lacrosse Fund designed to accept donations from any one in the world.

The organization the Board has selected to manage our fund is the

DELAWARE COMMUNITY FOUNDATION.



connecting people who care



Nonprofit Funds

The Role of the Delaware Community Foundation:

- Manage the fund.
- Send acknowledgements as needed.
- Oversee the fund's investment.
- File federal and state tax returns.
- Provide an independent audit.
- Publicize the fund.
- Issue quarterly financial reports on the status of the fund.
- Mail distributions to you organization as outlined in the Fund Agreement.
- Provide marketing support and technical assistance with deferred giving education, gift examples, and recommended language for charitable bequests.



FIL LACROSSE FUND

The Fund will be used in many ways to support the growth of the game.

Primarily -

- To help with Development Committee initiatives
- To help with the costs of attaining Olympic status



FIL LACROSSE FUND

The Lacrosse Fund will be accessible for donations through **PayPal** on the FIL web site and/or a **check** to **Delaware Community Foundation** or to any FIL Board member.

DCF will send a receipt and notify FIL of the gift.
FIL will thank the contributor.



FIL LACROSSE FUND

In the near future, the FIL Board will be creating a development plan to solicit contributions to this fund and to recognize contributors.

Announcements will be posted on the FIL web site concerning the plan and highlighting contributors.

WHAT CAN FIL MEMBER COUNTRIES DO TO HELP?

- **Educate** – Help FIL Board spread the news that individuals can make donations
- **Post** on your web site the announcement from FIL about the new Lacrosse Fund
- **Identify** individuals who may be able and interested in making a donation

TOGETHER WE CAN!!!

- **Reach the Olympic Dream**
- **Provide** sticks and balls for new countries
- Increase training **opportunities** for players, coaches and officials
- **Create** new ways to teach the game
- Devise new **learning** tools